Partner Support

See how HP partners are working with HP to set the criteria for SOA Governance

Active Endpoints, Inc.

"Today, business logic is buried in inflexible applications, hampering agility and exposing enterprises to unnecessary business risk. Active Endpoints is transforming the way project teams are delivering service-oriented solutions to unlock critical business logic and process assets out of existing applications, so enterprises can turn these assets into a competitive advantage. Through HP's Governance Interoperability Framework, this new class of business service can now be advertised for use by the rest of the enterprise, resulting in even greater benefits."

– Michael Pellegrini, Worldwide Senior Architect, Active Endpoints, Inc.

Alcatel-Lucent

"Compliance and governance are shaping the evolution and reality of enterprise IT departments. Working with a visible player in SOA like HP provides Alcatel-Lucent a clear path to deliver a complete design time and runtime governance solution under the Governance Interoperability Framework (GIF) and further support enterprise customers who choose to implement SOA to gain complete life cycle compliance for SOA, provide secured information to a distributed work staff, and automate business processes to increase productivity and the bottom line."

– Michel Emelianoff, vice president of Enterprise Security Solutions at Alcatel-Lucent

Cisco Systems

"Cisco believes that HP's GIF program is a major step forward towards standardizing policy exchange and it will be a critical enabler for SOA governance.   As long-term members of eMAP, we are committed to working with HP and integrating their world-class products to secure and accelerate SOA deployments; specifically in tandem with the Cisco ACE XML Gateway."

– George Kurian, vice president of application delivery business unit, Cisco

Everware-CBDI

"Real world SOA requires a structured approach to the architecture, identification, design and governance of services to complement the supporting technology. ECI is pleased to assist HP in providing comprehensive guidance to its customers in this area and believe it significantly enhances HP's customers' ability to deliver business benefit from SOA."

– David Sprott, vice president, Everware-CBDI

JackBe

Hewlett-Packard Company
3000 Hanover Street
Palo Alto, CA 94304
www.hp.com

"Enterprise mashup and SOA efforts are closely tied to each other. The integration of JackBe Presto and HP Systinet is a natural solution that can have immediate and tangible benefits on enterprise SOA efforts."

– John Crupi, CTO at JackBe

– [Read the JackBe press release](#)

Layer 7 Technologies
"Practical SOA governance requires an ability to define, manage and lifecycle policy preferences with a commensurate ability to scalably enforce policies in production SOAs. Leveraging the HP GIF customers can implement production-ready policy control and execution today using best-of-breed registry and management products from HP, tightly integrated with policy-based SOA appliances from Layer 7 Technologies."

– Dimitri Sirota VP Marketing and Alliances, Layer 7 Technologies

LogicLibrary
"HP understands that governance must encompass the complete service lifecycle and through its GIF has consequently formed a strong partnership with LogicLibrary to fill the development-time lifecycle governance void. Along with our membership in GIF and today's announcement, our relationship will help customers not only better govern the process of software delivery, but will also speed time-to-market while reducing costs."

– Alan Himler, CEO, LogicLibrary

Nexaweb
"Many of our customers have reached an inflection point in their SOA inivitatives. The time has come to leverage all of the services they've created to support their application development efforts. HP's GIF program is important because it provides a way to standardize and organize those services. We are further advancing this process by making these services available as part of an integrated development process that ensures business applications automatically conform to business and IT governance rules."

– Bob Buffone, Chief Architect at Nexaweb

– [Read the Nexaweb press release](#)

Oracle
"Oracle Application Integration Architecture plays a critical role in accelerating SOA adoption by addressing the SOA lifecycle needs of our customers to maximize their chances for SOA success. Our close work with HP to provide customers with interoperable SOA content and SOA governance coverage will further empower customers to tackle their SOA initiatives using a comprehensive, best of breed approach."

– Jose Lazares, vice president, Oracle Applications Development

Sonoa Systems
"As the leader in SOA and Web Services policy enforcement, Sonoa Systems is pleased to support the HP GIF program. Sonoa Systems's work with HP in both the GIF program and as an eMAP partner, validate the tremendous value our customer's receive from

ServiceNet as the central policy enforcement point for SOA run-time governance."

– Ajay Patel, Senior Vice President, Business Development at Sonoa Systems

– [Read the Sonoa Systems Press Release](#)

Vordel

"Vordel is committed to providing our customers with the most efficient and scalable policy management solution. Critical to our customers' SOA implementations is the ability to manage, at design time and runtime, policies which govern their service usage and service performance. Our participation in the HP Governance Interoperability Framework program enables our mutual customers to use the HP SOA Systinet as the 'system of record' for managing the policies used by Vordel 5."

– Mark O'Neill, Vordel CTO

– [Read the Vordel Press Release](#)