

Partners in IT helps customers maximise IT budgets with new HP Predictive Service Operations Solutions

Bracknell, UK, 10th December, 2008 - Partners in IT, a leader in IT Service Management, today announced that it is working with the new HP upgraded predictive service operations solutions. In particular, Partners in IT is working with HP Business Availability Centre 8.0, HP Network Node Manager i Series Advanced, HP Operations Manager i and HP Service Manager to deliver cost efficient services to customers.

Paul Cash, managing director, Partners in IT, commented: "In today's climate, every one of our customers has pressure on their IT budgets whilst the demands of the business are the same if not greater. With these HP product upgrades we can help customers identify where there are inefficiencies, either within their current way of delivering service or with new improved techniques, in order to drive down cost whilst ensuring that the quality of IT service is not compromised."

Partners in IT is supporting these upgraded HP products primarily because it is focused on delivering long term value to its customers. Through a Partners in IT support ecosystem, customers are ensured of continuous and iterative product and service improvements, which means that customers get continued maximum value out of their investments. Partners in IT has become known as a company responsible for helping its customers achieve and deliver valuable business change. Cash said: "The upgraded HP solutions will ensure that we can help our customers be as robust and efficient as possible during these challenging economic times and be best placed to reap the rewards when the upturn arrives."

"Organizations need to smartly manage cost, risk and change in a predictive fashion to ensure that they are successful now and in the future," said David Flesh, director, product marketing, Software and Solutions, HP. "The combination of HP Software and Partners in IT can rapidly help customers to not only get to the point of maximum value but also stay there. Their innovative support model also ensures customers can iteratively improve over time."

Partners in IT's Service Management solution is based on a proven methodology and HP technology. The solution delivers best practice service management to organisations of any size, whether they want to own it or subscribe to it - in a rapid timescale and at a fixed cost. It leverages Partners in IT's extensive investment in HP Service Desk, Service Centre, Service Manager and Business Service Management technologies, providing low cost access to market-leading, fully functional service management software.

About Partners in IT

Partners in IT is a Service Management company that enables organisations to transform their IT performance to achieve best practice standards and ensure governance. Partners in IT's range of consulting services covers strategy, process, technology, training and support and delivers to clients the ability to meet the challenges of increasingly competitive markets. For more information, please visit: www.piit.co.uk

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