# HP Solutions Business Partner Program Update

## Overview

HP Solutions Business Partner Program, launched in April 2007, helps customers optimize their infrastructures, manage their environments and improve business workflows by accessing the newest, industry-leading imaging and printing technologies from Platinum, Gold and Silver partners. Since its introduction, HP Solutions Business Partner Program has implemented the HP Accreditation, Certification and Test (ACT) Program to instill further confidence in the quality and feature richness of its partners' solutions.

## Where we are today

Today, the HP ACT Program has accredited 14 partners and certified 45 solutions to continue to help customers receive consistent, high-quality delivery of solutions. This coupled with HP's increased year-over-year solutions growth and HP's commitment to reduce development time and costs for partners, provides the best solutions for today's most rigorous work environments. Furthermore, HP continues to see an increasing number of solutions included in HP Managed Print Services (MPS) deals, especially with the enterprise-level businesses.

## Latest updates

HP continues to work with partners in the program to easily install, configure and manage solutions on the HP Open Extensibility Platform (OXP). This includes providing greater access to the OXP-Device Infrastructure and OXP-Management components to lower costs, allow faster feature innovation and, ultimately, make it easier for partners to develop and support solutions.

New updates include a refresh to OXP-D to support improvements for more server-based solutions and new capabilities supporting consistent installation and management of embedded solution components. Brand new features in HP Web Jetadmin support the installation and management of solution components to improve scalability and reduce the cost of configuring solutions across a fleet of devices. Furthermore, HP remains committed to maintaining the momentum of the HP Solutions Business Partner Program by continuing to launch leading edge solutions with our partners.

**Editorial contacts:**

Caitlin Roulston, HP
+1 206 708 7651
caitlin.roulston@hp.com

Jennifer Chapman
Porter Novelli for HP
+1 404 995 4505
jennifer.chapman@porternovelli.com

Hewlett-Packard Company
3000 Hanover Street
Palo Alto, CA 94304
www.hp.com