



Michael Howard

Worldwide Business Development Manager, Security Solutions,
Imaging and Printing Group

Hewlett-Packard Company

Michael Howard is the worldwide business development manager for the Security Solutions organization of HP's Imaging and Printing Group. In this role for three years, he provides education to customer's on the importance of security policies and procedures around Imaging and Printing as well as working with the HP Labs to ensure HP's leadership role in security.

Howard joined HP ten years ago and has spent the time supporting HP's growth around enterprise solutions for Imaging and Printing. Prior to HP, Michael began his career in the security and high technology field 26 years ago with the U.S. Navy as a cryptologist. Over a 12-year period, he held numerous positions in the Navy in both operational and development roles working on projects to improve overall secure communications. Howard then worked directly with the Department of Defense in the security field for five years before joining private industry where his focus has been on enterprise solutions for major corporations.

Howard's primary area of focus has been around solutions for security, document management, core content management and output management. He holds GIAC Security Leadership certification and is a Certified HIPAA Professional and Certified Security Compliance Specialist.

Hewlett-Packard Company
3000 Hanover Street
Palo Alto, CA 94304
www.hp.com