Scott Kupor
Vice President and General Manager, Software as a Service, HP Software & Solutions

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Scott Kupor is vice president and general manager of Software as a Service in the Software Services business unit at HP as well as vice president of Global Support Delivery, responsible for restructuring the software support organization to drive improved levels of customer satisfaction.

Kupor joined HP in 2007 as part of the Opsware acquisition, where he was senior vice president of Customer Solutions. In this role, he had global responsibility for all facets of customer interaction, including professional services, technical pre-sales and customer support. He provided Opsware with a mix of expertise in operations, financial management and strategic partnerships.

Kupor joined Opsware shortly after the company's founding and held numerous executive management positions, including vice president, financial planning and vice president, corporate development. In these roles, he led the company's private financing activities as well as its initial public offering in 2001; he started the company's Asia Pacific operations via strategic partnerships with NEC, NTT and Samsung; and he led the execution of the company's acquisitions of Tangram, Rendition, Creekpath and iConclude.

Prior to Opsware, Kupor represented software companies in both financing and mergers and acquisitions transactions at Credit Suisse First Boston and Lehman Brothers. He graduated Phi Beta Kappa from Stanford University with a bachelor's degree in public policy with honors and distinction. He also holds a law degree with distinction from Stanford University and is a member of the California Bar Association.