



## HP Honors Channel Partners for “Partner in Excellence” Achievements

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LAS VEGAS, April 28, 2010 – HP today honored channel partners who have demonstrated outstanding performance and philanthropic contributions to society in 19 different categories with the company’s first ever Partner in Excellence Awards during the [HP Americas Partner Conference 2010](#).

HP executives took the stage to present the awards to the company’s most prestigious and valued partners from the United States, Canada and Latin America.

Presenters included: Stephen DiFranco, vice president and general manager, Solution Partners Organization – Americas; Stephen DeWitt, senior vice president and general manager, Personal Solutions Group – Americas; Randy Seidl, vice president, Enterprise Storage, Servers and Networking – Americas; and, Herbert Koeck, vice president, LaserJet Enterprise Solutions, Imaging and Printing Group – Americas.

“The winners of these awards represent the best our partners have to offer in each business unit and region, whether that’s through sales leadership and marketplace differentiation, or global citizenship and giving back to the community,” said DiFranco. “We thank all our partners for their contributions and congratulate our award winners for their ongoing leadership.”

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The Partner in Excellence Awards were awarded to the follow partners:

- MCPc Inc. – Imaging and Printing Group Business Growth in Hardware Award
- Digitek Computer Products – Imaging and Printing Group Business Growth in Supplies Award
- NWD MicroAge Laval – Imaging and Printing Group Canada Growth Award
- High Performance Technologies – Enterprise Business Top Revenue Growth Award
- SHI International – Enterprise Storage, Servers and Networking Cross-portfolio Revenue Growth Award



- Xwave – Enterprise Business Canada Growth Award
- Compucad – Mexico Cross-portfolio SMB Sales Award
- World Wide Technology, Inc. – Personal Systems Group Top Revenue Growth Above \$5M Award
- Now Micro Inc. – Personal Systems Group Top Revenue Growth Below \$5M Award
- Compugen Inc. – Personal Systems Group Canada Growth Award
- Digital Work – Brazil Cross-portfolio SMB Sales Award
- Controles Empresariales – Multi-country Area Cross-portfolio SMB Sales Award
- Synnex Corporation – HP Distributor Growth Award
- ASI System Integration, Inc. – U.S. HP Honorable Mention for Innovation Award
- Solint – Latin America Region HP Honorable Mention for Innovation Award
- Metafore – Canada HP Honorable Mention for Innovation Award
- Denali Advanced Integration – Power of Technology in Community Innovation Award
- Softchoice Corporation – Power of Technology Partners in Education Award
- Componentes del Orbe S.A. – Power of Technology Partners in Education Award

Additional information and images are available at <http://www.hp.com/go/HPAPC2010>. Follow the HP Solution Partners Organization on Twitter at [@HP\\_US\\_Channel](https://twitter.com/HP_US_Channel).

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HP creates new possibilities for technology to have a meaningful impact on people, businesses, governments and society. The world's largest technology company, HP brings together a portfolio that spans printing, personal computing, software, services and IT infrastructure to solve customer problems. More information about HP (NYSE: HPQ) is available at <http://www.hp.com>.



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