



SUNIL KUMAR

Vice President and General Manager, Worldwide Technology Support Services
HP Enterprise Business

HEWLETT-PACKARD COMPANY

Sunil Kumar is vice president and general manager of Technology Support Services at HP, with responsibility for the performance of the company's support business. His responsibilities include service creation, delivery and sales readiness, and delivery performance in the field. His team also is responsible for the development and implementation of delivery strategy, process engineering and support automation.

Kumar also has responsibility for achieving industry-leading Total Customer Experience. Technology Support includes deployment, integration and maintenance services around HP's Enterprise Storage, Servers and Networking, Imaging and Printing Group and Personal Systems Group and multivendor products.

Previously, Kumar was vice president for the Technology Services portfolio, which included technology support and technology consulting. He was responsible for the development and rollout of service offerings around HP and multivendor technology across all customer segments.

Kumar has 30 years of experience in the global IT industry. He has held a number of services sales leadership roles at HP. Prior to joining HP, Kumar worked in the IT industry in different parts of the world, including Canada, Singapore, Malaysia and India, in areas such as IT services business management, delivery, operations and sales.

Kumar holds a Bachelor of Engineering in electrical and electronics engineering, an MBA and an Executive General Management diploma from the Harvard Business School.