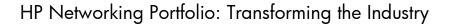
FACT SHEET



HP <u>introduced</u> a comprehensive networking portfolio that will create a simpler, more flexible and innovative network fabric that enables clients to harness the power of convergence to accelerate business growth at a lower cost of ownership.

The new HP Networking portfolio combines <u>HP ProCurve</u> LAN edge products with 3Com's routing, security, data center and enterprise campus core switching solutions to deliver efficient and secure business services.⁽¹⁾ The portfolio is a key foundational item for a <u>Converged Infrastructure</u>, which enables clients to eliminate silos and integrate multiple vendors' technologies so they can deliver flexibility to support changing business needs.

The new portfolio consists of several product families that each address specific client requirements:

A Series – for enterprise clients with large and complex deployments:

- Increased system performance with wire-speed throughput
- Reduced power consumption with many products incorporating a front-to-back cooling design
- Simplified management with a resilient virtual switching fabric and common operating system across the enterprise

The A Series provides full-featured networking technology, through several options:

- HP ProCurve switch series A6600 and A6120 blade switch
- H3C switch series A12500, A9500, A7500, A5800/A5810/A5820, A5500, A5120, A36x0 and A3100
- H3C A8800, A6600, A-MSR50/30/20 routers
- H3C wireless controllers: A5004 appliance, A3000 Wireless Switch series and controller modules for the A9500, A7500 and A5800 series
- H3C access points: WX-A26x0, A-WA2220 and A-WA2110

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- HP ProCurve Data Center Connection Manager
- H3C management: Intelligent Management Center integrates Voice Services Manager, Wireless Services Manager, iNode Client Manager, User Authentication Manager, Endpoint Admissions Defense, Quality of Service Manager, MPLS/VPN Manager, Network Traffic Manager

E Series – for midsize clients seeking affordable, easy-to-use technology:

- Reduced complexities with a unified fabric across wired local area networks (LANs) and wireless local area networks (WLANs)
- Reduced risk offered through built-in security and embedded instrumentation
- Ensured investment protection with up to a 65 percent reduction in total cost of ownership⁽²⁾ and lifetime warranty

The *E Series* is made up of:

- HP ProCurve switch series E8200, E6200, E5400, E4200, E3500, E2910, E2610, E2810, E2520 and E2510
- 3Com switch series E5500G, E4800G, E4500, E4210
- HP ONE zl Services Modules which provide an open platform for the ProCurve Alliances program
- HP ProCurve wireless access and controller series E-MSM760, E-MSM710, E-M100, E-MSM4xx and E-MSM3xx
- 3Com voice portfolio: VCX Enterprise; VCX Connect 100/200;, V6x00 and V71xx gateways and 31xx and soft phones
- HP ProCurve security, management and access control: ProCurve Manager Plus (PCM+), Network Immunity Manager (NIM), Mobility Manager, TMS zl Module, Identity Driven Manager (IDM), ONE – StillSecure Safe Access appliance

V Series – helps small and midsize businesses to:

- Facilitate growth with open, standards-based scalable solutions
- Improve ease of use with a straightforward graphical web management interface that makes the solution user-friendly
- Experience up to a 451 percent return on investment and 11-month payback period⁽²⁾

The V Series integrates:

- HP ProCurve switch series V1810, V1700, V1400, V2124 and V408
- 3Com Baseline, Baseline Plus, OfficeConnect and 3Com unmanaged switches

being renamed V19x0 andV1405, 3Com wireless firewall routers: V105 and V110 series

- HP ProCurve wireless router: V10ag

S Series – offers clients needing increased network security:

- Superior protection with industry-leading vulnerability discovery capabilities (TippingPoint), a process that fixes software defects that affect the security of a network
- Minimal ongoing management and reduced maintenance

The S Series includes:

- Enterprise appliances: S5100N, S2500N, S1400N, S660N
- Mid-market: \$330, \$110, \$101
- Management: Core Controller, Secure Management System; S1500S SSL appliance

Pricing and availability

The new HP Networking portfolio is available to clients immediately. More information is available at www.hp.com/go/networking.

- (1) Date of integration may vary by country.
- (2) Randy Perry and Abner Germanow, IDC, "ROI of Switched Ethernet Networking Solutions for the Midmarket," August 2009

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