



TOM CARHART  
Vice President, Marketing and Business Development  
HP Visual Collaboration

HEWLETT-PACKARD COMPANY

Tom Carhart serves as vice president of Marketing and Business Development for Visual Collaboration solutions at HP. In this role, Carhart has responsibility for the global marketing and business development within the HP Visual Collaboration portfolio. In addition, he is responsible for capitalizing on key partnerships that accelerate growth for this business.

Most recently, Carhart served as a vice president of Strategy and Corporate Business Development at HP, where he led competitive and growth initiatives for senior HP leadership and was responsible for advancing pan-HP alliances with major HP customers. Carhart advanced HP's strategic alliances with major customers and established a corporate strategic intelligence function. He was responsible for multiple acquisitions supporting the Personal Systems Group and HP Networking.

Prior to joining HP in 2005, Carhart was founder and chief executive officer of QDesign/AudioFeast. Previously, he was vice president of Product Marketing and Business Development at ReplayTV and director of Marketing at Compaq. He also held technical positions as a product manager in Motorola's cable modem business and a design engineer at Cisco's Scientific-Atlanta Division.

Carhart earned bachelor's and master's degrees in engineering from Dartmouth College and a Master of Business Administration from Harvard Business School.