



OLIVIER VALLOIS  
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HEWLETT-PACKARD COMPANY

Olivier Vallois joined HP Networking in July 2008 as a Business Development Manager within the Europe, Middle East and Africa (EMEA) region. In this role, he is responsible for driving HP Networking into the data center, as well as developing markets for the business unit's core switching portfolio.

When he joined HP in 1997, Vallois served in several roles throughout the HP. Prior to his current position, he spent two years as the lead on the Enterprise Data Center Networking portfolio in Technology Services Networking (NSG) and served as program manager of the WAN acceleration and Application Delivery initiatives. This resulted in the successful launch of the Riverbed Wan acceleration solution and F5 Application Delivery solution.

Vallois also served as a NSG Technical consultant for Cisco solutions WDM and SDH for three years and before that, he was a Business Development Manager inside the HP/Cisco alliance in 2000, specifically dealing with unified messaging. He also held various positions in the HP Outsourcing organization related to networking.

Vallois has a Masters in Management from the French University, Paris-IX Dauphine and graduated from the National Institute of Telecommunications in France.