

Roger Sands

Director, Product Management WLAN/Security/NM, HP Networking Hewlett-Packard Company

Roger Sands is director of Product Management for HP Networking E-Series WLAN, Security and Network Management product families at HP. He is responsible for product requirements, profit and loss, go-to-market roadmap and strategic partnerships.

Sands brings more than 20 years of engineering and executive management experience to HP Networking. He was formerly executive vice president of Technical Operations for Colubris Networks, responsible for the company's research and development, pre- and post-sales support and technical training.

Prior to Colubris, Sands served as general manager of the enterprise WLAN business unit of Accton Technologies, where he built and led the unit from formation through product release and high-volume delivery. Previously, Sands spent time as general manager of 3Com's Business Access Solutions division. He also has held senior engineering positions at US Robotics (acquired by 3Com), Bytex and Digital Equipment Corporation (acquired by Compaq).

Sands holds Master of Science and Bachelor of Science degrees in electrical engineering from Northeastern University.