

Software, Programs and Services for New HP 3PAR Storage Systems Accelerate Return on Storage Investments

Overview

The new <u>HP P10000 3PAR Storage System</u> comes two models, the V400 and V800 (HP 3PAR V-Class). The HP 3PAR V-Class is a powerful, mission-critical storage system that simultaneously supports unpredictable and multitenant workloads on a single high-performance array. These new solutions are part of HP's Converged Storage portfolio which provides the storage foundation for HP VirtualSystem and HP CloudSystem offerings.

To empower clients to accelerate deployment and optimize the agility, efficiency and performance benefits of the new HP 3PAR Storage Systems, HP is offering the following software, programs and services:

- Guaranteed 50 percent or more capacity savings⁽¹⁾ with the <u>HP</u> <u>Get Thin Guarantee Program</u>,⁽²⁾ which enables clients to reduce storage capacity requirements when they replace legacy equipment with <u>HP 3PAR Utility Storage</u>.
- Integration of the P10000 3PAR with <u>HP-UX Serviceguard</u> Metrocluster and Continentalclusters to ensure the availability of mission-critical applications after a site disaster. Service guard solutions integrate with 3PAR Remote Copy software for synchronous data replication and reduce downtime with automated application failover.
- <u>HP Storage Essentials 9.5</u> provides quicker time to value by eliminating the need to deploy agents on every host to manage storage and it integrates with HP software products to deliver data center automation. It provides a dashboard view of storage capacity utilization in physical and virtual environments as well as key performance indicators that enable organizations to identify trends and reclaim unused storage to reduce costs and respond faster to enterprise needs.
- Storage Efficiency Assessment service from <u>HP Technology Services</u>

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allows clients to ascertain their true capacity utilization through agent-less free space discovery and a one-day workshop to examine results.

- Accelerated cloud deployment with new services from <u>HP</u> <u>Technology Consulting</u> – including assessment, data migration and architectural design as well as <u>HP Cloud Discovery Workshops</u> and <u>Hybrid Cloud delivery services</u>.
- Design and integration services for deployment of HP 3PAR
 Storage Systems within an existing data center environment with the new <u>HP Start Service for 3PAR Utility Storage</u>.
- Two special <u>low-rate financing options for 3PAR</u> solutions and services from <u>HP Financial Services</u>, the company's leasing and asset management subsidiary, which enable businesses to conserve capital while investing in advanced <u>HP 3PAR Utility</u> <u>Storage</u> products.⁽³⁾
- (1) Based on quantified benefits from client results surveys and interviews after HP 3PAR system deployment.
- (2) This fact sheet is intended to highlight certain aspects of HP's Get Thin Guarantee Program and does not contain the full terms, conditions, limitations, definitions and other provisions of the Get Thin Guarantee ("Terms"). The Terms are set out in the Get Thin Guarantee Terms and Conditions which shall take precedence over the above. Qualification for HP's Get Thin Guarantee is subject to acceptance of the Get Thin Guarantee Terms and Conditions and satisfaction of those Terms.
- (3) Offer is only available in United States and Canada with minimum \$100,000 transaction.

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