

HP Services Reduce Virtualization Complexities, Accelerate Path to the Cloud

Overview

In a mobile, connected and instant-on world, organizations need to speed service delivery, prepare for growth and keep technology running. Cloud computing is an attractive option and virtualization can help set the stage for the move to the cloud.

HP's new services enable business and government clients to simplify the implementation and management of virtualization to accelerate the transition to an open, hybrid cloud computing environment. The services include <u>VirtualStart Services for HP</u> <u>VirtualSystem</u>, Consulting Services for <u>Cloud</u> and <u>Virtualization</u>, and a <u>Converged Infrastructure Transformation Experience</u> <u>Workshop</u>.

New HP services are designed to speed deployment of HP VirtualSystem, an integrated solution that gives organizations a completely virtualized infrastructure. The services can be implemented quickly and provide a straightforward upgrade path to HP CloudSystem for open, hybrid cloud computing. As a result, clients immediately establish a scalable virtual environment with services that enhance productivity and flexibility, ultimately empowering them to better respond to changing enterprise requirements. Benefits of HP's new offerings include:

— Eliminate complexity of server and client virtualization with <u>HP</u> <u>VirtualStart Services for HP VirtualSystem</u>. This solution delivers a combination of systems, software and rapid implementation with operational readiness assessment, factory integration services and onsite HP VirtualSystem for VMware vSphere® 5 and VMware vCenter[™] Server deployment. It enables clients to maximize performance for virtual workloads, scale resources predictably, and simplify configuration and management.

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- Understand and align enterprise objectives with the IT infrastructure through the <u>HP Converged Infrastructure</u> <u>Transformation Experience Workshop</u>. In this one-day workshop, HP works closely with clients to evaluate success factors and opportunities, and share best practices to create a customized roadmap for prioritizing IT infrastructure modernization projects. Clients can save hundreds of internal meeting hours, prevent project risks due to misalignment and mobilize key stakeholders for fast investment decisions.
- Mitigate the risks associated with virtualization and cloud computing with <u>HP Cloud and Virtualization Consulting</u> <u>Services</u>. HP works with clients to develop best practices based on a holistic view of how people, processes and technology work together to reach a common goal. Life cycle roadmap, planning, design and implementation services ensure a smooth transition when integrating HP VirtualSystem into an existing data center and simplify the move to the cloud with HP CloudSystem. Clients also can customize their HP VirtualSystem solution and have a single point of accountability at HP to simplify the support experience.

Hybrid delivery options for cloud computing using a Converged Infrastructure are key technologies for an <u>Instant-On Enterprise</u>. The Instant-On Enterprise embeds technology in everything it does to serve customers, employees, partners and citizens with whatever they need, instantly.

Availability

The HP VirtualStart Services for HP VirtualSystem, Converged Infrastructure Transformation Experience Workshop and Cloud and Virtualization Consulting Services are available globally through HP Technology Consulting. Pricing varies based on location and implementation.

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