



Tom Iannotti

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Tom Iannotti is senior vice president and general manager of HP Enterprise Services, which provides applications, business process and infrastructure technology outsourcing services, consulting and support to business and government clients around the world. He is responsible for all facets of operations as well as Profit and Loss Statements for the business unit.

Iannotti most recently was managing director and senior vice president for the Americas Region. He was responsible for leading HP's Enterprise Business across the U.S., Canada, Latin America and the Caribbean and for driving profitable revenue growth and customer satisfaction. Additionally, Iannotti chaired the Americas Leadership Team responsible for managing cross-business group strategies and developing partnerships with key HP stakeholders.

Iannotti has worked at HP for over 30 years in global and regional leadership roles in the Americas, Europe and Asia. He served as managing director and senior vice president of HP's Asia Pacific & Japan (APJ) Region, led the worldwide Business Operations Technology Services Group, and managed HP's Consulting and Integration Business.

Early in his career, Iannotti managed Compaq's services business in Europe, the Middle East and Africa and held senior positions in sales and marketing for Digital Equipment Corporation.

Iannotti holds a degree in economics and is a graduate of the Harvard Business School Program for Management Development. He also serves as a board member for Applied Materials (Nasdaq: AMAT).